



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar  
(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 24-02-2021

To,

The Principal,  
Vaagesawari college of Engineering,

Sub: Requisition: To conduct add-on certificate program on "**NEW ENTERPRISE FINANCING**" for our management students from 02 -03-2021 to 22-03-2021-reg.

It is pleasure to inform you that we Business Management Department is planning to conduct a certificate course on "**NEW ENTERPRISE FINANCING**" for our Management Students from 02-03-2021 to 22-03-2021.

This course is for aspiring or active entrepreneurs who wants to understand how to secure funding for their company. This course will demystify key financing concepts to give entrepreneurs and aspiring entrepreneurs a guide to secure funding.

Examine the many financing options available to get the new venture funded. Learn the basics of finance, valuations, dilution and non-dilutive funding sources.

Understand capital structure for new ventures, term sheets and how to negotiate them, and the differences between early-stage versus later-stage financing. Develop an understanding of how to develop winning investor pitches, who and when to pitch, how to avoid common mistakes that limit the effectiveness of the pitch, and how to 'get to the close'.

In this connection, I request you to grant permission to conduct the above said course. I am looking forward to hear from you soon regarding this approval. This is for your information and kind approval.

Thanking you sir,

Yours faithfully  
  
Course coordinator

Encl:

1. Circular
2. Boucher.
3. Program Schedule (Day-Wise)



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar  
(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## Department of MBA

## REPORT

**Date: 23.03.2021**

**Academic Year:** 2020-2021

**Class & Semester:** MBA I Year II Semester & II Year II Semester

**Title of Add on Course:** NEW ENTERPRISE FINANCING

**Duration:** 30 Hours (2 hours per day)

**Dates:** 02-03-2021 to 22-03-2021.

**Name of the Faculty (Coordinator):** Mr.M.BHARATH

**Number Students Completing the Add On Course:** 72

### Summary Report of the Program with Outcome:

This Add on Course provided an opportunity for the students to learn the basics of financing about new enterprise.

This course is for aspiring or active entrepreneurs who want to understand how to secure funding for their company. This course will demystify key financing concepts to give entrepreneurs and aspiring entrepreneurs a guide to secure funding.

Examine the many financing options available to get the new venture funded. Learn the basics of finance, valuations, dilution and non-dilutive funding sources.

Understand capital structure for new ventures, term sheets and how to negotiate them, and the differences between early-stage versus later-stage financing. Develop an understanding of how to develop winning investor pitches, who and when to pitch, how to avoid common mistakes that limit the effectiveness of the pitch, and how to 'get to the close'.

Excelling in competitive and challenging environment to contribute to industrial growth.

Signature of the faculty

1.   
2. 



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

**Type of Course: Certificate Course**

**Title: "NEW ENTERPRISE FINANCING"**

**Duration: 15 days**

**Dates: 02-03-2021 to 22-03-2021**

**Topics Covered:**

- **Introduction to New Venture Financing.**
- **Forming the Right Business Entity.**
- **Assessing Your Intellectual Property.**
- **Bootstrapping Your Business.**
- **Funding with Debt Financial.**
- **Funding with Equity Financing.**
- **Creating Your Long-Term Funding Plan.**
- **Understanding Key Financial Ratios.**

**DAY-WISE SCHEDULE**

<b>Days</b>	<b>Topics covered</b>
<b>Day 1</b>	Introduction to New Venture Financing.
<b>Day 2</b>	Forming the Right Business Entity
<b>Day 3</b>	Managing Initial Legal Issues
<b>Day 4</b>	Types of Legal Structures for New Businesses
<b>Day 5</b>	Types of Intellectual Property
<b>Day 6</b>	About Trademarks, Patents, Copy Rights, Trade Secrets.
<b>Day 7</b>	Strategies for Bootstrapping the Business
<b>Day 8</b>	Creating Your Bootstrapping Strategy.
<b>Day 9</b>	Various Sources for Debt Financing.
<b>Day 10</b>	Key Criteria for Securing Loans.
<b>Day 11</b>	Creating a Debt Financing Plan.
<b>Day 12</b>	Sources of Equity Financing, Creating an Equity Funding Plan.
<b>Day 13</b>	Developing the Product or Service
<b>Day 14</b>	Calculating the Cost of Goods, Calculating the Gross Margin,
<b>Day 15</b>	Calculating Business Profit Margin, Calculating Return on Investment

**Faculty:**

**Day 1-8:Mr.M.Bharath**

**Day 9-15:Mr.V.Srikanth**

**HOD**

  
**PRINCIPAL**

Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

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## DEPARTMENT OF MBA

### **Academic Year: 2020-2021**

**Class & Semester:** MBA I Year II Semester & II Year II Semester

**Title:** NEW ENTERPRISE FINANCING

**Duration:** 30 Hours (2 hours per day)

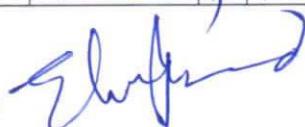
**Dates:** 02-03-2021 to 22-03-2021.

**Name of the Faculty (Coordinator):** Mr. M. Bharath & Mr. V. Srikanth

## DAY-WISE ATTANDANCE SHEET

30	20S41E0004	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P
31	20S41E0005	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
32	20S41E0006	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
33	20S41E0007	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
34	20S41E0008	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
35	20S41E0009	P	P	P				P	P	P	P	P	P	P	P	P	P	P	P
36	20S41E0010	P	P	P	f	f	P	P	P	P	P	P	P	P	P	P	P	P	P
37	20S41E0011	P	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P
38	20S41E0012	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
39	20S41E0013	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P
40	20S41E0014	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P
41	20S41E0015	P	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P
42	20S41E0016	P	P	P	P	f	f	P	P	P	P	P	P	P	P	P	P	P	P
43	20S41E0017	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
44	20S41E0018	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
45	20S41E0019	P	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P
46	20S41E0020	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P
47	20S41E0021	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
48	20S41E0022	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P
49	20S41E0023	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
50	20S41E0024	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
51	20S41E0025	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
52	20S41E0026	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
53	20S41E0027	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
54	20S41E0028	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
55	20S41E0029	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
56	20S41E0030	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
57	20S41E0031	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
58	20S41E0032	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P
59	20S41E0033	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
60	20S41E0034	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
61	20S41E0035	P	P	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P
62	20S41E0036	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
63	20S41E0037	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
64	20S41E0038	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
65	20S41E0039	P	P	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P
66	20S41E0040	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
67	20S41E0041	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P
68	20S41E0042	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
69	20S41E0043	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
70	20S41E0044	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
71	20S41E0045	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
72	20S41E0046	P	P	P	f	P	P	P	P	P	P	P	P	P	P	P	P	P	P

HOD



PRINCIPAL  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.



**CERTIFICATE PROGRAMME**  
**On**  
**NEW ENTERPRISE FINANCING**  
***Organized By***

**DEPARTMENT OF MBA**

**02<sup>nd</sup> MARCH 2021**

**To**

**22<sup>nd</sup> MARCH 2021**

**(2 Hours) From 2.30 pm to 4.30 pm**

**Through ONLINE Mode**

**Registration link**

<https://forms.gle/qsxC24oCG8bMTskUA>

**Registration before 01<sup>st</sup> March 2021**

**New Enterprise Financing:**

This course combines tools from financial theory/analysis and entrepreneurship and stakeholder theory and applies them to the analysis, valuation, and financing of new ventures. It balances learning of concepts, development of qualitative and quantitative analytical skills, and practice in decision making. It also provides opportunities to apply learning to cases & exercises as well as to learn about real world financing situations. The course is designed to help students learn about venture formation, development of a viable business model, early-stage financing, and management of massively scalable ventures through a series of close interactions with early-stage technology companies and their potential mentors and investors. This course is suitable for students pursuing careers in strategy, innovation, entrepreneurship, and finance.

**PROGRAM OUTCOME:**

- ❖ Identify the financial considerations to be considered when launching a new venture.
- ❖ List the metric used when building and running a new venture.
- ❖ Develop a robust financial model that reflects a new venture growth's plan.
- ❖ Identify the possible sources of finance to support a new venture.
- ❖ Explain the practical financial and operational aspects of establishing and running a business.

**For Further Information Contact**

**Coordinator**

**M.Bharath**

**Asst, Prof, Dept. of MBA**

**Co-Coordinator**

**V.Srikanth**

**Asst, Prof, Dept. of MBA**



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## CIRCULAR

All the staff and students of Vaageswari college of Engineering are here by informed that Dept.of Business Management is going to organize a Add on/Certificate to Management students on **“NEW ENTERPRISE FINANCING”** from 02-03-2021 to 22-03-2021.

Note: For Further details please contact course coordinator Mr.M.BHARATH, Assistant Professor of MBA.

HOD

PRINCIPAL  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.

Copy to:

Department of MBA



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**“NEW ENTERPRISE FINANCING”**

**A ADD ON CERTIFICATE COURSE ON**

**“NEW ENTERPRISE FINANCING”**

**02-03-2021 TO 22-03-2021**

**FEEDBACK FORM**

**Learners Name A. Sravanthi Branch/Year 1-2**

Please complete the evaluation for add-on certificate course on **“NEW ENTERPRISE FINANCING”**. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

**Suggestions**

Require more sessions for this course

Thank You for taking the time to help us improve our training.



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“NEW ENTERPRISE FINANCING”

A ADD ON CERTIFICATE COURSE ON

“NEW ENTERPRISE FINANCING”

02-03-2021 TO 22-03-2021

FEEDBACK FORM

Learners Name A. Geefanjali Branch/Year 1-2

Please complete the evaluation for add-on certificate course on “**NEW ENTERPRISE FINANCING**”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions

Need practical Hours

Thank You for taking the time to help us improve our training.



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“NEW ENTERPRISE FINANCING”

A ADD ON CERTIFICATE COURSE ON

“NEW ENTERPRISE FINANCING”

02-03-2021 TO 22-03-2021

FEEDBACK FORM

Learners Name B. Susmitha Branch/Year 2/1

Please complete the evaluation for add-on certificate course on “**NEW ENTERPRISE FINANCING**”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions

I want more information about funding

Thank You for taking the time to help us improve our training.



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“NEW ENTERPRISE FINANCING”

A ADD ON CERTIFICATE COURSE ON

“NEW ENTERPRISE FINANCING”

02-03-2021 TO 22-03-2021

FEEDBACK FORM

Learners Name E-SUPRIYA Branch/Year 2-1

Please complete the evaluation for add-on certificate course on “**NEW ENTERPRISE FINANCING**”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions

I Require tools for reference

Thank You for taking the time to help us improve our training.



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**“NEW ENTERPRISE FINANCING”**

**A ADD ON CERTIFICATE COURSE ON**

**“NEW ENTERPRISE FINANCING”**

**02-03-2021 TO 22-03-2021**

**FEEDBACK FORM**

**Learners Name** Mariya Bany **Branch/Year** 2-1

Please complete the evaluation for add-on certificate course on **“NEW ENTERPRISE FINANCING”**. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions

We want more sessions for repeat

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 23-03-2021

## CERTIFICATE

This is to certify that **Mr.M.Bharath**, Assistant professor Of Business Management Department has designed and developed the curriculum for Add on certificate program “**New Enterprise Financing**” conducted during academic year 2020-21.

HOD

**PRINCIPAL**

Principal

Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 23-03-2021

## CERTIFICATE

This is to certify that **Mr.V.Srikanth**, Assistant professor Of Business Management Department has designed and developed the curriculum for Add on certificate program "**New Enterprise Financing**" conducted during academic year 2020-21.



HOD



**PRINCIPAL**

Principal

Vaageswari College of Engineering  
KARIMNAGAR-506 527.



# VAAGDEVI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr./Ms. A. Sravanthi  
Hall Ticket No. 20541E0002 of 1<sup>st</sup> year 2<sup>nd</sup> Sem has  
successfully completed New Enterprise Financing  
Organized by the Department of MBA  
From 02-03-2021 to 22-03-2021 Hrs.

Bhavitha  
Coordinator

70  
Co-coordinator

Shruti  
Head

MM  
Principal

MM  
Principal  
of Engineering  
Vaagdevi College  
KARIMNAGAR-505 481

# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad



## Certificate of Participation

This is to certify that Mr. / Ms. A. Greetanjali  
Hall Ticket No. 20541E0004 of 1<sup>st</sup> year 2<sup>nd</sup> Sem has  
successfully completed New Enterprise Financing  
Organized by the Department of MBA  
From 02-03-2021 to 22-03-2021 Hrs.

*Bluetti*  
Coordinator

*J.C.*  
Co-coordinator

*S. Shukla*

*S. Shukla*

*S. Shukla*

*S. Shukla*

*S. Shukla*

*S. Shukla*

*W.W.*

Principa  
Vaageswari Co  
Engineering  
505 527

# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad



## Certificate of Participation

This is to certify that Mr. / Ms. B. Bushmitha  
Hall Ticket No. 20541E0008 of I<sup>st</sup> year 2<sup>nd</sup> Sem has  
successfully completed New Enterprise Financing  
Organized by the Department of MBA

From 02-03-2021 to 22-03-2021 Hrs.

Bushmitha  
Coordinator

Co-coordinator

Head

Principal

Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGDEVI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

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## Certificate of Participation

This is to certify that Mr. / Ms. E. Supriya  
Hall Ticket No. 1954E0010 of II<sup>nd</sup> year 2<sup>nd</sup> Sem has  
successfully completed New Enterprise Financing  
Organized by the Department of MBA  
From 02-03-2021 to 22-03-2021 hrs.

Blumenthal  
Coordinator

SK  
Co-coordinator

S. Jayaram  
Head

N. Nithya  
Principal

VAAGDEVI COLLEGE OF ENGINEERING  
Karimnagar-505 481 (T.S.)

MM

# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

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## Certificate of Participation

This is to certify that Mr. / Ms. Maniya Bamji  
Hall Ticket No. 19S41E0016 of II<sup>nd</sup> year 2<sup>nd</sup> Sem has  
successfully completed New Enterprise Financing  
Organized by the Department of MBA  
From 02-03-2021 to 22-03-2021 Hrs.

Bhavitha  
Coordinator

AC  
Co-coordinator

Elspeth  
Head

Principals  
Vaageswari College of Engineering  
KARIMNAGAR-505 481  
R-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 24-08-2021

To,

The Principal,  
Vaagesawari college of Engineering,

Sub: Requisition: To conduct add-on certificate program on "**A Practical Approach on GST**" for our management students from 01-09-2021 to 21-09-2021-reg.

It is pleasure to inform you that we Business Management Department is planning to conduct a certificate course on "**A Practical Approach on GST**" for our Management Students from 01-09-2021 to 21-09-2021.

The introduction of GST in India is a significant step towards the reform of indirect taxation. Combining several state and central taxes into a single tax has overcome the issue of double taxation and led to the establishment of a common national market. From the consumers' point of view, the advantage is in terms of a reduction in the overall tax burden on the goods and services. Successful implementation of GST also helps in giving a strong signal to foreign investors about India's unmatched ability to support businesses in different fields. With more transparency and efficient compliance, GST has boosted India's GDP and further helped in cheaper and faster movement of goods within the country with a uniform taxation structure. Furthermore, GST has also led to a reduction in prices as manufacturers and traders now don't need to include taxes as a part of their cost of production.

After the completion of the Programme, Students will be able to acquire knowledge on indirect taxes, GST and Customs Duty. Understand the impact of latest regulations and prepare for adopting the changes.

To enable the students to acquire knowledge about GST and its appeals. To enable the students to apply their knowledge about Procedure for GSTIN and their registration is essential for them.

In this connection, I request you to grant permission to conduct the above said course. I am looking forward to hear from you soon regarding this approval. This is for your information and kind approval.

Thanking you sir,



Yours faithfully

Course Coordinator

Encl:

1. Circular
2. Boucher
3. Program Schedule (Day-Wise)



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

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## Department of MBA

## REPORT

**Date: 22.09.2021**

**Academic Year:** 2020-2021

**Class & Semester:** MBA I Year I Semester & II Year I Semester

**Title:** A Practical Approach on GST

**Duration:** 30 Hours (2 hours per day)

**Dates:** 01-09-2021 to 21-09-2021.

**Name of the Faculty (Coordinator):** Mr.S.VAMSHI KRISHNA

**Number Students Completing the Add On Course:** 72

### Summary Report of the Program with Outcome:

This Add on Course provided an opportunity for the students to learn the basic of Taxation rules for business.

The introduction of GST in India is a significant step towards the reform of indirect taxation. Combining several state and central taxes into a single tax has overcome the issue of double taxation and led to the establishment of a common national market. From the consumers' point of view, the advantage is in terms of a reduction in the overall tax burden on the goods and services. Successful implementation of GST also helps in giving a strong signal to foreign investors about India's unmatched ability to support businesses in different fields. With more transparency and efficient compliance, GST has boosted India's GDP and further helped in cheaper and faster movement of goods within the country with a uniform taxation structure. Furthermore, GST has also led to a reduction in prices as manufacturers and traders now don't need to include taxes as a part of their cost of production.

After the completion of the Program, Students will be able to acquire knowledge on indirect taxes, GST and Customs Duty. Understand the impact of latest regulations and prepare for adopting the changes.

To enable the students to acquire knowledge about GST and its appeals. To enable the students to apply their knowledge about Procedure for GSTIN and their registration is essential for them. Excelling in competitive and challenging environment to contribute to industrial growth.

Signature of the faculty

1.

2.



# VAAGESWARI COLLEGE OF ENGINEERING

**Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar  
(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)**

## DEPARTMENT OF MBA

**Academic Year:** 2020-2021

**Class & Semester:** MBA I Year I Semester & II Year I Semester

**Title of Add on Course:** A Practical Approach on GST

**Duration:** 30 Hours (2 hours per day)

**Dates:** 01-09-2021 to 21-09-2021.

**Name of the Faculty (Coordinator):** Mr.S.Varshni Krishna & Mr.K.Santhosh Kumar

**PAY-WISE ATTENDANCE SHEET**

32	20S41E0006	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
33	20S41E0007	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
34	20S41E0008	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
35	20S41E0009	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
36	20S41E0010	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
37	20S41E0011	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
38	20S41E0012	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
39	20S41E0013	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
40	20S41E0014	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
41	20S41E0015	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
42	20S41E0016	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
43	20S41E0017	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
44	20S41E0018	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
45	20S41E0019	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
46	20S41E0020	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
47	20S41E0021	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
48	20S41E0022	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
49	20S41E0023	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
50	20S41E0024	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
51	20S41E0025	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
52	20S41E0026	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
53	20S41E0027	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
54	20S41E0028	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
55	20S41E0029	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
56	20S41E0030	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
57	20S41E0031	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
58	20S41E0032	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
59	20S41E0033	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
60	20S41E0034	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
61	20S41E0035	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
62	20S41E0036	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
63	20S41E0037	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
64	20S41E0038	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
65	20S41E0039	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
66	20S41E0040	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
67	20S41E0041	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
68	20S41E0042	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
69	20S41E0043	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
70	20S41E0044	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
71	20S41E0045	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
72	20S41E0046	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P

HOD  
Ghulam

PRINCIPAL  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

“A Practical Approach on GST”

## A ADD ON CERTIFICATE COURSE ON

“A Practical Approach on GST”

01-09-2021 TO 21-09-2021

## FEEDBACK FORM

Learners Name G. Amulya Branch/Year II-EE

Please complete the evaluation for add-on certificate course on “A Practical Approach on GST”.  
Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

### Suggestions

we need future tools

Thank You for taking the time to help us improve our training.



# VAAGESWARA COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

“A Practical Approach on GST”

## A ADD ON CERTIFICATE COURSE ON

“A Practical Approach on GST”

01-09-2021 TO 21-09-2021

## FEEDBACK FORM

Learners Name M Raju Branch/Year Mech/II  
Please complete the evaluation for add-on certificate course on “A Practical Approach on GST”.  
Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

### Suggestions

Require more about corrections in GST

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

“A Practical Approach on GST”

## A ADD ON CERTIFICATE COURSE ON

“A Practical Approach on GST”

01-09-2021 TO 21-09-2021

## FEEDBACK FORM

Learners Name N. Lavanya Branch/Year 2-2

Please complete the evaluation for add-on certificate course on “A Practical Approach on GST”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

### Suggestions

We want more Sessions about changes of GST

Thank You for taking the time to help us improve our training.



# VAAGESHWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar  
(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

“A Practical Approach on GST”

## A ADD ON CERTIFICATE COURSE ON

“A Practical Approach on GST”

01-09-2021 TO 21-09-2021

## FEEDBACK FORM

Learners Name V. Sahithya Branch/Year 2-2

Please complete the evaluation for add-on certificate course on “A Practical Approach on GST”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

### Suggestions

I am more expecting information about indirect access

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

“A Practical Approach on GST”

## A ADD ON CERTIFICATE COURSE ON

“A Practical Approach on GST”

01-09-2021 TO 21-09-2021

## FEEDBACK FORM

Learners Name B. Poamod Branch/Year 2-2

Please complete the evaluation for add-on certificate course on “A Practical Approach on GST”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

### Suggestions

We expecting technical tools for future reference

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## CIRCULAR

All the staff and students of Vaageswari college of Engineering are here by informed that Dept.of Business Management is going to organize a Add-on/Certificate program to Management students on "**A PRACTICAL APPROACH ON GST**" from 01-09-2021 to 21-09-2021.

Note: For Further details please contact course coordinator Mr.S.Vamshi Krishna, Assistant Professor of MBA.

HOD

PRINCIPAL

Principal

Vaageswari College of Engineering  
KARIMNAGAR-505 527.

Copy to:

Department of MBA



# CERTIFICATE PROGRAMM

On  
**A PRACTICAL APPROACH ON GST**  
*Organized By*

**DEPARTMENT OF MBA**

**01<sup>st</sup> SEPTEMBER 2021**

**To**

**21<sup>th</sup> SEPTEMBER 2021**

**(2 Hours) From 2.30 pm to 4.30 pm**

**Through ONLINE Mode**

**Registration link**

<https://forms.gle/qsxC24oCG8bMTskUA>

**Registration before 30<sup>th</sup> JULY 2021**

## **A PRACTICAL APPROACH ON GST:**

The introduction of GST in India is a significant step towards the reform of indirect taxation. Combining several state and central taxes into a single tax has overcome the issue of double taxation and led to the establishment of a common national market. From the consumers' point of view, the advantage is in terms of a reduction in the overall tax burden on the goods and services. Successful implementation of GST also helps in giving a strong signal to foreign investors about India's unmatched ability to support businesses in different fields. With more transparency and efficient compliance, GST has boosted India's GDP and further helped in cheaper and faster movement of goods within the country with a uniform taxation structure. Furthermore, GST has also led to a reduction in prices as manufacturers and traders now don't need to include taxes as a part of their cost of production.

## **PROGRAMME OUTCOME:**

- ❖ This Add on Course provided an opportunity for the students to learn the basic of Goods & Service Tax.
- ❖ After the completion of the Program, Students will be able to acquire knowledge on indirect taxes, GST and Customs Duty.
- ❖ Understand the impact of latest regulations and prepare for adopting the changes.
- ❖ To enable the students to acquire knowledge about GST and its appeals. To enable the students to apply their knowledge about Procedure for GSTIN and their registration is essential for them.

**For Further Information Contact**

**Coordinator**

**S.Vamshi Krishna**

**Asst, Prof, Dept. of MBA**

**Co-Coordinator**

**K.Santhosh Kumar**

**Asst, Prof, Dept. of MBA**



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Type of Course: Certificate Course

Title: A Practical Approach on GST

Duration: 15 days

Dates: 01-09-2021 to 21-09-2021

Topics Covered:

- Introduction of Goods and Services Tax (GST).
- Concept of destination based tax on consumption.
- Existing taxes are proposed to be subsumed under GST.
- Principles were adopted for subsuming the above taxes under GST.
- Benefits which the Country will accrue from GST.
- Type of GST is proposed to be implemented.

## DAY-WISE SCHEDULE

Days	Topics covered
Day 1	Introduction of Goods and Services Tax (GST).
Day 2	History of GST
Day 3	Meaning and Objective of GST
Day 4	principles were adopted for subsuming the above taxes under GST
Day 5	Advantages and Disadvantages of GST
Day 6	Types of GST
Day 7	GST Registration procedure
Day 8	GST Login for existing users
Day 9	GST Rates slabs
Day 10	GST Calculation
Day 11	GST Return Filing
Day 12	Challenges of GST
Day 13	New Compliances under GST
Day 14	Situation After GST on Indian economy
Day 15	Impact of GST on world market

Faculty:

Day 1-7:Mr.S.Vamshi Krishna

Day 8-15:Mr.K.Santhosh Kumar

HOD

PRINCIPAL  
Principal

Vaageswari College of Engineering  
KARIMNAGAR-505 527



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 22-09-2021

## CERTIFICATE

This is to certify that **Mr.K.Santhosh Kumar**, Assistant professor Of Business Management Department has designed and developed the curriculum for Add on certificate program **“A Practical Approach on GST”** conducted during academic year 2020-21.

**HOD**

**PRINCIPAL**

Principal

Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESHWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 22-09-2021

## CERTIFICATE

This is to certify that **Mr.S.Vamshi Krishna**, Assistant professor Of Business Management Department has designed and developed the curriculum for Add on certificate program **“A Practical Approach on GST”** conducted during academic year 2020-21.

HOD

**PRINCIPAL**  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527,



# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. Gr. Amulya

Hall Ticket No. 2054E0016 of 2<sup>nd</sup> year 1<sup>st</sup> Sem has

successfully completed A Practical Approach on GST

Organized by the Department of MBA

From 01-09-2021 to 21-09-2021 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal

  
Principal  
Vaageswari College of Engineering  
JNTUH



# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

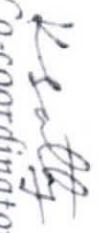
This is to certify that Mr. / Ms. M. Raju

Roll Ticket No. 20641E0024 of II<sup>nd</sup> year 1<sup>st</sup> Sem has successfully completed A Practical Approach on GST

Organized by the Department of MBA

From 01-09-2021 to 21-09-2021 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal  
Vaageswari College  
Engineering  
505 5...



# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. N. Savanya

Hall Ticket No. 19541E0019 of II<sup>nd</sup> year 2<sup>nd</sup> Sem has

successfully completed A Practical Approach on GST

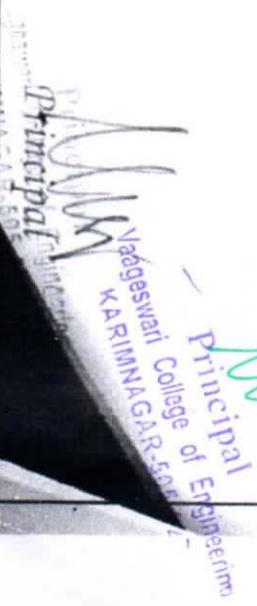
Organized by the Department of MBA

From 01-09-2021 to 21-09-2021 hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 481

# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad



## Certificate of Participation

This is to certify that Mr. / Ms. V. Sahithya  
Hall Ticket No. 10541E0026 of II<sup>nd</sup> year 2<sup>nd</sup> Sem  
successfully completed A Practical Approach on GST  
Organized by the Department of MBA  
From 01-09-2021 to 21-09-2021 Hrs.

Mr.  
Coordinator

Kisanthy  
Co-coordinator

Shrikala  
Head

Principa  
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Engineeri  
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# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad



## Certificate of Participation

This is to certify that Mr. / Ms. B. Pranomod  
Hall Ticket No. 19541E0003 of II<sup>nd</sup> year 2nd Sem  
successfully completed A practical approach on GST  
Organized by the Department of MBA  
From 01-09-2021 to 24-09-2021 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal  
Vaageswari College of Engineering  
R.500/-

  
Principal



# CERTIFICATE PROGRAMME

On  
SMALL BUSINESS MANAGEMENT

*Organized By*

**DEPARTMENT OF MBA**

01-04-2020

To

21-04-2020

*(2 Hours) From 2.30 pm to 4.30 pm*

**Through ONLINE Mode**

**Registration link**

<https://forms.gle/qsxC24oCG8bMTskUA>

**Registration before 01<sup>st</sup> APRIL 2020**

## **Small Business Management:**

Small Business Management is one of the most important topics for management Students. Small business management refers to the process of aligning and coordinating all aspects of a small business, whether it's managing your employees, suppliers, business finances, its roadmap or performing your daily tasks.

Managing a small business presents some unique challenges for the owner. Apart from the knowledge of the basics of small business principles, you also need to know financial management, human resource management and the laws and regulations related to your business.

## **PROGRAMME OUTCOME:**

1. Develop an understanding of entrepreneurship and small business and appreciate their role in an economy.
2. Develop and demonstrate competence in basic business and marketing planning.
3. Demonstrate competence in identifying opportunities and challenges that entrepreneurs and small business owners/managers face in general - in trying to achieve their business objectives.

## **For Further Information Contact**

*Coordinator  
Mr.A.Srinivas  
Asst, Prof, Dept. of MBA*

*Co-Coordinator  
Mr.M.Bharath  
Asst, Prof, Dept. of MBA*



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## CIRCULAR

All the staff and students of Vaageswari college of Engineering are here by informed that Dept.of Business Management is going to organize a Add on/Certificate course to Management students on "**SMALL BUSINESS MANAGEMENT**" form 01-04-2020 to 21-04-2020.

Note: For Further details please contact course coordinator Mr.ARRELLA SRINIVAS, Assistant Professor of MBA.

HOD

PRINCIPAL

Vaageswari College of Engineering  
KARIMNAGAR-505 527.

Copy to:

HOD Department of Business Management



# VAAGESHWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Type of Course: Certificate Course

Title: SMALL BUSINESS MANAGEMENT

Duration: 15 days

Dates: 01-04-2020 to 21-04-2020

## Topics Covered:

- Create a Business Plan
- Separate Your Personal and Business Finances
- Determine Funding Requirements
- Hire the Right People
- Training Employees
- Invest in Marketing
- Learn to Delegate

## DAY-WISE SCHEDULE

Days	Topics covered
Day 1	Definition of Small Business
Day 2	Key Responsibilities of Small Business Owner
Day 3	Types of Business and Oversee the daily activities of employees
Day 4	Recruit, hire and train new employee Process
Day 5	<ul style="list-style-type: none"><li>• Understanding of economic development issues</li><li>• Demonstrate an understanding of statistical methods of sampling and estimating population statistics</li></ul>
Day 6	Inventory and make purchase decisions
Day 7	Handle production, marketing and administrative functions
Day 8	Design and implement the company's budget
Day 9	Set sales goals and ensure that the team is on track to achieving them
Day 10	Financial goal of the business
Day 11	Basic concepts in organizational behavior
Day 12	Understanding of the intricacies of marketing planning and overall marketing
Day 13	Underlying corporate financial decision making
Day 14	Demonstrate an understanding of the role of entrepreneurship and small business in the FSM economy
Day 15	Basic knowledge of international business

## Faculty:

Day 1-7: Mr.A.Srinivas

Day 8-15:Mr.M.Bharath

HOD

PRINCIPAL  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## DEPARTMENT OF MBA

### **Academic Year: 2019-2020**

Class & Semester: MBA I Year I Semester & II Year I Semester

**Title:** Small Business Management

**Duration:** 30 Hours (2 hours per day)

**Dates:** 01-04-2020 to 21-04-2020.

**Name of the Faculty (Coordinator):** Mr.A.Srinivas & Mr.M.Bharath

**DAY-WISE ATTENDANCE SHEET**

27	18S41E0027	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
28	18S41E0028	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
29	18S41E0029	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
30	18S41E0030	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
31	18S41E0031	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
32	18S41E0032	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
33	18S41E0033	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
34	19S41E0001	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
35	19S41E0002	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
36	19S41E0003	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
37	19S41E0004	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
38	19S41E0005	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
39	19S41E0006	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
40	19S41E0007	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
41	19S41E0008	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
42	19S41E0009	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
43	19S41E0010	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
44	19S41E0011	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
45	19S41E0012	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
46	19S41E0013	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
47	19S41E0014	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
48	19S41E0015	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
49	19S41E0016	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
50	19S41E0017	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
51	19S41E0018	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
52	19S41E0019	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
53	19S41E0020	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
54	19S41E0021	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
55	19S41E0022	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
56	19S41E0023	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
57	19S41E0024	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
58	19S41E0025	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
59	19S41E0026	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P

  
HOD

  
Principal

Nageswari College of Engineering  
KARIMNAGAR-505 527,



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

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## Department of MBA

### REPORT

**Date: 22.04.2020**

**Academic Year:** 2019-2020

**Class & Semester:** MBA I Year I Semester & II Year I Semester

**Title:** Small Business Management

**Course:** 30 Hours (2 hours per day)

**Dates:** 01-04-2020 to 21-04-2020.

**Name of the Faculty (Coordinator):** Mr.AARELLA SRINIVAS

**Number Students Completing the Add On Course:** 59

### Summary Report of the Program with Outcome:

This Add on Course provided an opportunity for the students to learn the basic features of Business Ethics.

Small Business Management is one of the most important topics for management Students. Small business management refers to the process of aligning and coordinating all aspects of a small business, whether it's managing your employees, suppliers, business finances, its roadmap or performing your daily tasks.

Managing a small business presents some unique challenges for the owner. Apart from the knowledge of the basics of small business principles, you also need to know financial management, human resource management and the laws and regulations related to your business.

The students will understand the importance of business practice, Small Business Management in their personal lives and professional careers. The students will learn the fundamental responsibilities as an entrepreneur, employee, team member and a global citizen.

Signature of the faculty

1.   
2. 



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar  
(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 22-04-2020

## CERTIFICATE

This is to certify that **Mr.M.Bharath**, Assistant professor Of Business Management Department has designed and developed the curriculum for Add on certificate program "**Small Business Management**" conducted during academic year 2019-20.



HOD



**PRINCIPAL**  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 22-04-2020

## CERTIFICATE

This is to certify that **Mr.A.Srinivas**, Assistant professor Of Business Management Department has designed and developed the curriculum for Add on certificate program "**Small Business Management**" conducted during academic year 2019-20.

HOD

**PRINCIPAL**  
Principal

Vaageswari College of Engineering  
KARIMNAGAR-505 541



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name G. Sahana

Branch/Year 2-1-2

Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions

Need future Reference Books

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name J. Anusha Branch/Year 2-1 I-2

Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

I want practical knowledge.

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name B. Tukaram Branch/Year BE II II-II

Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

The session was good but, sufficient books are needed

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name G. AKHILA Branch/Year II - II

Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

I want to know more about companies

Funding

Thank You for taking the time to help us improve our training.



# VAAGESWARA COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name MD J MYRAM Branch/Year 2 - 2  
Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

The organization practical situations needed.

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name P. Priyanka Branch/Year 2-2

Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

Want more practicalism for material.

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

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## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name \_\_\_\_\_ Branch/Year \_\_\_\_\_

Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions *Delebrate practical situations*

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Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

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## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

### FEEDBACK FORM

Learners Name \_\_\_\_\_ Branch/Year \_\_\_\_\_  
Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions I want to know more above startups

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Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “SMALL BUSINESS MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “SMALL BUSINESS MANAGEMENT”

01-04-2020 to 21-04-2020

#### FEEDBACK FORM

Learners Name \_\_\_\_\_ Branch/Year \_\_\_\_\_  
Please complete the evaluation for add-on certificate course on “SMALL BUSINESS MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

Suggestions

Pratial scenario need

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. GT. Akhila

Roll Ticket No. 18541E0013 of 2<sup>nd</sup> year 2<sup>nd</sup> Sem has

successfully completed Small Business management

Organized by the Department of MBA

From 01-04-2020 to 21-04-2020 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal

Vaageswari College

  
Principal



# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. B. Tukaram

Roll Ticket No. 18841E0007 of 2nd year 2nd Sem has

successfully completed Small Business management

Organized by the Department of MBA

From 01-04-2020 to 21-04-2020 Hrs.

*Asst. Secy.*  
Coordinator

*Blr. S. S.*  
Co-coordinator

*S. Shyam*  
Head

*Principa...*  
Vaageswari  
College of Engi...  
GAR-505 52



# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. J. Anusha

Hall Ticket No. 19541E0042 of 1st year 2nd Sem has

successfully completed Small Business management

Organized by the Department of MBA

From 01-04-2020 to 21-04-2020 Hrs.

Asstt.  
Coordinator

Blundell  
Co-coordinator

Elspeth  
Head

Prithi  
Participated

Vaageswari

Principal  
of Engineering  
505 527.

Uma



# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. Gr. Sahana

Hall Ticket No. 19541E0011 of 1st year 2nd Sem has

successfully completed Small Business management

Organized by the Department of MBA

From 01-04-2020 to 21-04-2020 Mrs.

Principal  
Vaageswari College of Engineering  
K.A.P.  
-505 527.

# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad



## Certificate of Participation

This is to certify that Mr. / Ms. P. Priyanka

Hall Ticket No. 18541E0023 of 1<sup>nd</sup> year 2<sup>nd</sup> Sem has

successfully completed Small Business management

Organized by the Department of MBA

From 01-04-2020 to 21-04-2020 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal

  
Vaageswari  
College of Engineering  
KARIMNAGAR  
SAR 505 527



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 20-11-2019

To,

The Principal,  
Vaageswari college of Engineering,

Sub: Requisition: To conduct add-on certificate program on "**HUMAN CAPITAL MANAGEMENT**" for our management students from 01-12-2019 to 21-12-2019-reg.

It is pleasure to inform you that we MBA Department is planning to conduct a certificate course on "**HUMAN CAPITAL MANAGEMENT**" for our Management Students from 01-12-2019 to 21-12-2019.

Human Capital Management, you will know about practices that are focused on the organizational need to provide specific competencies and are implemented in three categories: workforce acquisition, workforce management and workforce optimization.

Human Capital Management (HCM) is to give students the knowledge, understanding and key skills that are required by today's HR professionals and to enable students to effectively contribute to dynamic organizations.

Human capital management is a comprehensive set of practices and tools used for recruiting, managing and developing employees.

In this connection, I request you to grant permission to conduct the above said course. I am looking forward to hear from you soon regarding this approval. This is for your information and kind approval.

Thanking you sir,

Yours faithfully

Course coordinator

Encl:

1. Circular
2. Boucher
3. Program Schedule (Day-Wise)



# CERTIFICATE PROGRAMME

## On

## HUMAN CAPITAL MANAGEMENT

*Organized By*

### DEPARTMENT OF MBA

**01<sup>st</sup> DECEMBER 2019**

**To**

**21<sup>st</sup> DECEMBER 2019**

*(2 Hours) From 2.30 pm to 4.30 pm*

**Through ONLINE Mode**

**Registration link**

<https://forms.gle/qsxC24oCG8bMTskUA>

**Registration before 01<sup>st</sup> DECEMBER 2019**

#### **Human Capital Management:**

Human Capital Management, you will know about practices that are focused on the organizational need to provide specific competencies and are implemented in three categories: workforce acquisition, workforce management and workforce optimization.

HCM is closely tied to an Enterprise Resource Planning (ERP) that can help manage, talent, monitor human capital, record results and direct decisions. ERP software can help ease the challenges of HCM by automating and providing structure to many of the day-day process of human capital management.

#### **PROGRAMME OUTCOME:**

- ❖ Understanding basic purpose of Human Capital Management.
- ❖ Awareness of professional tools of HCM and risk benefit analysis of a Employee.
- ❖ Excelling in competitive and challenging environment to contribute to industrial growth.
- ❖ The students will learn the difference between HRM and HCM.

**For Further Information Contact**

**Coordinator**

**V. Srikanth**

**Asst, Prof, Dept. of MBA**



**Co-Coordinator**  
**Dr. E. Hari Prasad**

**Assoc, Prof, Dept. of MBA**



# VAAGESWARI COLLEGE OF ENGINEERING

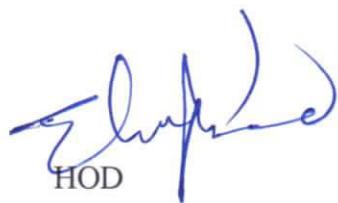
Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## CIRCULAR

All the staff and students of Vaageswari college of Engineering are here by informed that Dept.of Business Management is going to organize a Add on/Certificate course to Management students on "**HUMAN CAPITAL MANAGEMENT**" 01-12-2019 to 21-12-2019.

Note: For Further details please contact course coordinator Mr.V.SRIKANTH, Assistant Professor of MBA.



HOD



Principal

Vaageswari College of Engineering  
KARIMNAGAR-506 527.

Copy to:

Department of Business Management



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Type of Course: Certificate Course

Title: HUMAN CAPITAL MANAGEMENT

Duration: 15 days

Dates: 01-12-2019 to 21-12-2019

## Topics Covered:

- Personal Administration.
- Pay roll administration.
- Compensation Planning and Strategy.
- Reporting and Analytics.

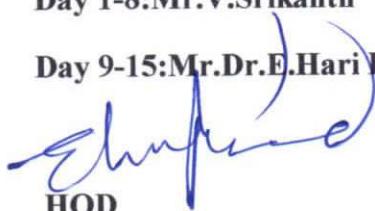
## DAY-WISE SCHEDULE

Days	Topics covered
Day 1	<b>Meaning and Importance of Human Capital Management.</b>
Day 2	<b>Benefits of Human Capital Management.</b>
Day 3	<b>Functions of Human Capital Management</b>
Day 4	<b>How to Improve the Human Capital Management-Leverage technology.</b>
Day 5	<b>Align HCM and Business goals.</b>
Day 6	<b>Challenges of human capital management</b>
Day 7	<b>HCM software – ERP.</b>
Day 8	<b>HCM Applications.</b>
Day 9	<b>HCM V/S HRMS.</b>
Day 10	<b>Challenges of human capital management.</b>
Day 11	<b>Components of HCM.</b>
Day 12	<b>Future of HCM.</b>
Day 13	<b>HCM Tool with Machine Learning.</b>
Day 14	<b>natural language processing (NLP)</b>
Day 15	<b>Law relating to HR technology.</b>

## Faculty:

Day 1-8:Mr.V.Srikanth

Day 9-15:Mr.Dr.E.Hari Prasad

  
HOD

  
PRINCIPAL  
Principal

Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

**Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar**

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## **DEPARTMENT OF MBA**

### **Academic Year: 2019-2020**

**Class & Semester:** MBA I Year I Semester & II Year I Semester

**Title: HUMAN CAPITAL MANAGEMENT**

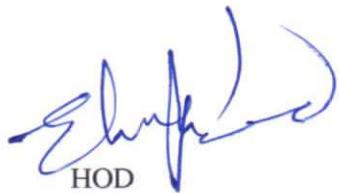
**Duration:** 30 Hours (2 hours per day)

**Dates:** 01-12-2019 to 21-12-2019.

**Name of the Faculty (Coordinator):** Mr.V.Srikanth & Mr.Dr.E.Hari Prasad

**DAY-WISE ATTENDANCE SHEET**

30	18S41E0030	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
31	18S41E0031	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
32	18S41E0032	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
33	18S41E0033	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
34	19S41E0001	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
35	19S41E0002	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
36	19S41E0003	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
37	19S41E0004	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
38	19S41E0005	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
39	19S41E0006	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
40	19S41E0007	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
41	19S41E0008	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
42	19S41E0009	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
43	19S41E0010	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
44	19S41E0011	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
45	19S41E0012	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
46	19S41E0013	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
47	19S41E0014	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
48	19S41E0015	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
49	19S41E0016	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
50	19S41E0017	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
51	19S41E0018	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
52	19S41E0019	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
53	19S41E0020	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
54	19S41E0021	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
55	19S41E0022	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
56	19S41E0023	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
57	19S41E0024	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
58	19S41E0025	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
59	19S41E0026	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P

  
HOD

 21/12

PRINCIPAL  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## Department of MBA

### REPORT

Date: 22.12.2019

**Academic Year:** 2019-2020

**Class & Semester:** MBA I Year I Semester & II Year I Semester

**Title of Add on Course:** HUMAN CAPITAL MANAGEMENT

**Duration:** 30 Hours (2 hours per day)

**Dates:** 01-12-2019 to 21-12-2019.

**Name of the Faculty (Coordinator):** Mr. V.SRIKANTH

**Number Students Completing the Add On Course:** 59

#### Summary Report of the Program with Outcome:

This Add on Course provided an opportunity for the students to learn the basic features of Human Capital Management.

By learning Human Capital Management, you will know about practices that are focused on the organizational need to provide specific competencies and are implemented in three categories: workforce acquisition, workforce management and workforce optimization.

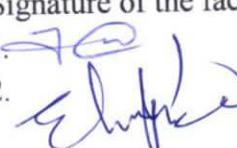
Human Capital Management (HCM) is to give students the knowledge, understanding and key skills that are required by today's HR professionals and to enable students to effectively contribute to dynamic organisations.

Human capital management is a comprehensive set of practices and tools used for recruiting, managing and developing employees.

HCM connotes an approach to human resource management that views employees as assets to be invested in and managed to maximize their business value. HCM goes beyond the traditional and mostly administrative functions of HR to include more strategic disciplines, such as talent management and employee engagement.

The students will understand the importance of HCM Tool in their professional careers.

Signature of the faculty

1.   
2. 



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “HUMAN CAPITAL MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “HUMAN CAPITAL MANAGEMENT”

01-12-2019 TO 21-12-2019

#### FEEDBACK FORM

Learners Name Ch. Supriya Branch/Year 7 - II

Please complete the evaluation for add-on certificate course on “HUMAN CAPITAL MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

I want obligations for reference.

Thank You for taking the time to help us improve our training.



# VAAGESWARA COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

## “HUMAN CAPITAL MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “HUMAN CAPITAL MANAGEMENT”

01-12-2019 TO 21-12-2019

#### FEEDBACK FORM

Learners Name D. Divya Branch/Year 1-2

Please complete the evaluation for add-on certificate course on “HUMAN CAPITAL MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

The manpower requirement in technical tool is needed  
for curulam

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

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## “HUMAN CAPITAL MANAGEMENT”

### A ADD ON CERTIFICATE COURSE ON “HUMAN CAPITAL MANAGEMENT”

01-12-2019 TO 21-12-2019

#### FEEDBACK FORM

Learners Name D. Deepthi Branch/Year 1-2

Please complete the evaluation for add-on certificate course on “HUMAN CAPITAL MANAGEMENT”. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient	✓			
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

More publications wanting in library

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar  
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## "HUMAN CAPITAL MANAGEMENT"

### A ADD ON CERTIFICATE COURSE ON "HUMAN CAPITAL MANAGEMENT"

01-12-2019 TO 21-12-2019

#### FEEDBACK FORM

Learners Name A. usha Branch/Year II - II

Please complete the evaluation for add-on certificate course on 'HUMAN CAPITAL MANAGEMENT'. Your feedback is valuable for us and is appreciated

Criteria	Excellent(4)	Very Good(3)	Good(2)	Average(1)
Work shop was relevant to my need	✓			
Duration of course is sufficient		✓		
Questions were encouraged	✓			
The presenter's presentation was effective	✓			

#### Suggestions

More training for improve skills are required.

Thank You for taking the time to help us improve our training.



# VAAGESWARI COLLEGE OF ENGINEERING

Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 22-12-2019

## CERTIFICATE

This is to certify that **Mr.V.Srikanth**, Assistant professor Of Business Management Department has designed and developed the curriculum for Add on certificate program "**Human Capital Management**" conducted during academic year 2019-20.

  
HOD

  
**PRINCIPAL**  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527.



# VAAGESWARI COLLEGE OF ENGINEERING

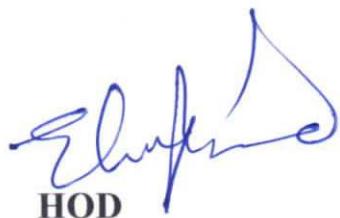
Beside L.M.D Police Station, Ramakrishna Colony, Thimmapur, Karimnagar

(Approved by AICTE New Delhi & Affiliated to JNTU Hyderabad)

Date: 22-12-2019

## CERTIFICATE

This is to certify that **Dr.E.Hari prasad**, Associate professor Of Business Management Department has designed and developed the curriculum for Add on certificate program "**Human Capital Management**" conducted during academic year 2019-20.



HOD



**PRINCIPAL**  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 521.

# VAAGESWARI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad



## Certificate of Participation

This is to certify that Mr. / Ms. D. Deepthi

Hall Ticket No. 19541E0009 of 1 Year I Sem

successfully completed "Human Capital Management"

Organized by the Department of MBA

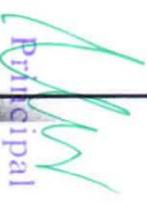
From 01-12-2019 to 21-12-2019 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal

  
Principal  
Vaageswari College of Engineering  
KARIMNAGAR-505 527



# VAAGDEVI COLLEGE OF ENGINEERING

Beside IMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. A. Usha

Hall Ticket No. 18S41E0003 of π Year I Sem. has

successfully completed " Human Capital Management "

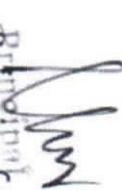
Organized by the Department of MBA

From 01-12-2019 to 21-12-2019 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal

  
Vice-Principal  
of Engineering  
MBA  
R-505



# VAAGESWARI COLLEGE OF ENGINEERING

Beside IMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. MD. Tmrah  
Hall Ticket No. 18S4ME0021 of II Year I Sem  
successfully completed " Human Capital Management "  
Organized by the Department of MBA  
From 01-12-2019 to 21-12-2019 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal  
Vaageswari College of Engineering  
R. D. P. M. M. G. H. A. R. 505 527



# VAAGESWARI COLLEGE OF ENGINEERING

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Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. Ch. Supriya

Hall Ticket No. 19541E0004 of I Year I Sem

successfully completed "Human Capital Management".

Organized by the Department of MBA

From 01-12-2019 to 21-12-2019 Hrs.

  
Coordinator

  
Co-coordinator

  
Head

  
Principal

  
Principal  
Vaagieswari College of Engineering  
KARIMNAGAR



# VAAGDEVI COLLEGE OF ENGINEERING

Beside LMD Police Station, Ramakrishna Colony, Karimnagar-505 481 (T.S.)

Approved by AICTE, New Delhi and Affiliated to JNTUH, Hyderabad

## Certificate of Participation

This is to certify that Mr. / Ms. D.Divya

Hall Ticket No. 19S4IE0006 of I Year I Sem has

successfully completed "Human Capital Management"

Organized by the Department of MBA

From 01-12-2019 to 21-12-2019 Hrs.

  
Coordinator

  
Co-ordinator

  
Head

  
Principal

  
Vaagdevi